





GARY SMITH

SUPPLY CHAIN LEADER AND LOGISTICS EXPERT

CONTACT

-  (704) 819-6212
-  supply@garysmithprofessional.com
-  garysmithprofessional.com
-  6021 Linda Vista Lane, Charlotte, NC 28216

SKILLS

- Supply Chain Planning & Operations
- Supply Chain Sourcing
- Logistics & Transportation Management
- Project Life Cycle Management
- Contract Negotiation
- Vendor Relationship Management
- Quality & Safety Standards Compliance
- SAP Proficiency
- Budget & Cost Management
- Commercial Pilot License (Multi-Engine Rating)
- Freight Broker License
- CDL Class A License

EDUCATION

Master of Business Administration in Supply Chain Management
2009
Strayer University, Raleigh, NC

Bachelor of Science in Business Administration
2005

Shaw University, Raleigh, NC

CERTIFICATIONS & ADDITIONAL TRAINING

- Supply Chain Planning (Rutgers University, 2024)
- Supply Chain Operations (Rutgers University, 2024)
- Supply Chain Sourcing (Rutgers University, 2024)
- Supply Chain Management Strategy (Rutgers University, 2024)
- Supply Chain Logistics (Rutgers University, 2024)

PROFILE

Dynamic Supply Chain Manager with over a decade of proven experience in logistics, operations management, and team leadership. Adept at leveraging deep expertise in supply chain design, vendor relations, and contract negotiations to deliver streamlined operations and drive significant cost savings for forward-thinking organizations. Skilled in SAP, with a strong track record of managing complex supply chain networks, enhancing operational processes, and boosting efficiency at all levels. Proven ability to lead cross-functional teams to consistently exceed key performance indicators (KPIs), while ensuring strict adherence to safety, compliance, and quality standards. Possesses extensive experience in budget management, with a talent for crafting and implementing cost-effective strategies that maximize profitability and foster sustainable growth. Recognized for strategic thinking, problem-solving, and driving continuous improvement across supply chain operations.

WORK EXPERIENCE

Director of Supply Chain over Medical Supplies (07/2009 – Present)

Medtrac Solutions, Charlotte, NC

- Lead logistics operations for medical supplies delivery across NC and SC.
- Managed contracts with major insurance carriers to ensure regulatory compliance for medical equipment transportation.
- Coordinated cargo plane deliveries, optimizing delivery times and reducing costs.

Ramp Agent (04/2019 – Present)

Piedmont Airlines, Charlotte, NC

- Handled aircraft loading, unloading, and ground equipment operations, ensuring timely turnaround for flights.
- Collaborated with the operations team to maintain safety and efficiency in high-pressure airport environments.

Assistant Supply Chain Manager (07/2007 – 02/2009)

Harris Teeter, Charlotte, NC

- Supervised inventory management and logistics operations, achieving profit and loss goals through strategic planning.
- Oversaw staff training, meeting key service level agreements.

Transportation Supervisor/Owner (08/2004 – 11/2006)

P & P Logistic Services, Charlotte, NC

- Established and operated courier services, meeting monthly transport goals for various customers.
- Maintained efficient shipping, receiving, and inventory control processes.

LICENSES

- Commercial Pilot License (Multi-Engine Rating)
- Freight Broker License
- CDL Class A License

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TO WHOM IT MAY CONCERN,

I am writing to express my interest in a Supply Chain Manager position within your organization. With over a decade of experience in logistics, supply chain operations, and team leadership, I am confident in my ability to contribute to the success of your company. Throughout my career, I have consistently delivered results in supply chain design, contract negotiations, vendor relations, and operations management.

My background includes managing complex supply chain operations in various industries, with a proven track record of reducing costs, improving efficiency, and ensuring timely delivery. I possess a deep understanding of SAP systems and have overseen both ground and air logistics. My Commercial Pilot License (Multi-Engine Rating), Freight Broker License, and CDL Class A License provide me with a unique perspective in optimizing transportation logistics and driving operational improvements.

In addition, I have successfully led cross-functional teams, developed strategic vendor partnerships, and implemented cost-effective solutions to meet business goals. I thrive in fast-paced environments and excel in managing budgets while maintaining high standards of quality and safety compliance.

I would welcome the opportunity to bring my expertise to your organization and help streamline your supply chain operations. Thank you for considering my application. I look forward to the possibility of contributing to your team and discussing how my experience aligns with your company's goals.

SINCERELY,



GARY SMITH
